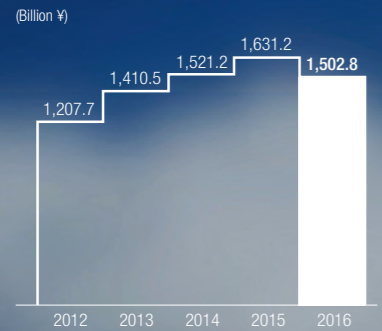


Financial and Non-Financial Highlights

Net sales

¥1,502.8 bil.

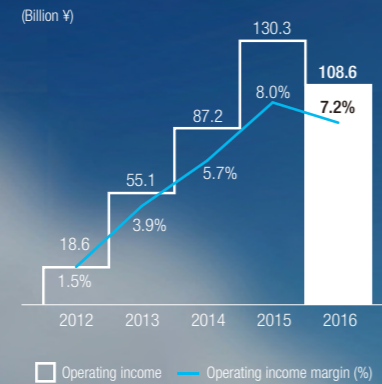
Declined 7.9% from the previous year, due to the significant impact of the exchange rate from the yen's appreciation, despite a slight decline in motorcycle unit sales.



Operating income and operating income margin

¥108.6 bil. / **7.2** %

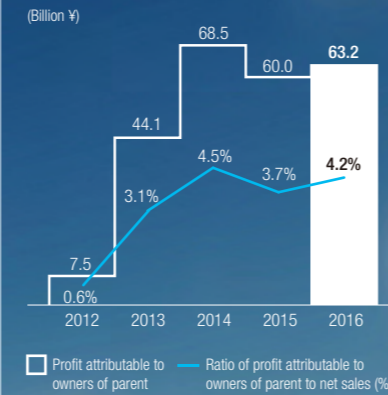
Although profitability improved due to higher production efficiency, the impact of the exchange rate resulted in a 16.7% decline from the previous year.



Profit attributable to owners of parent and ratio of profit attributable to owners of parent to net sales

¥63.2 bil. / **4.2** %

Increased 5.2%, owing to a lower tax burden in the absence of a one-time income tax payment in the previous year.



Clean Water Supply System

22 systems

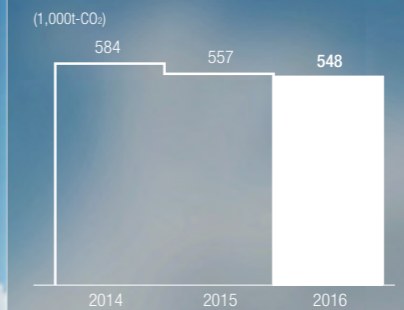
We are working with local NGOs to install water purification systems, and as of the end of 2016, we have installed 22 systems mostly within Africa and in Indonesia.



CO₂ emissions

548 thousand t-CO₂

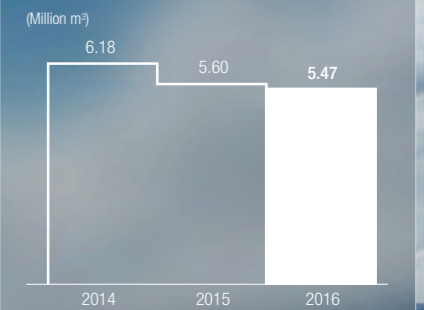
We are targeting an annual 1% reduction in CO₂ emissions per unit of sales as a common goal for the entire Group, and are working to reduce emissions in all of our business activities including product development and manufacturing.



Water consumption

5.47 million m³

We will continue to strive to measure our global use of water resources and reduce our water resource consumption through programs including the reuse of coolant water and water collection (rainwater and other sources) at factories.

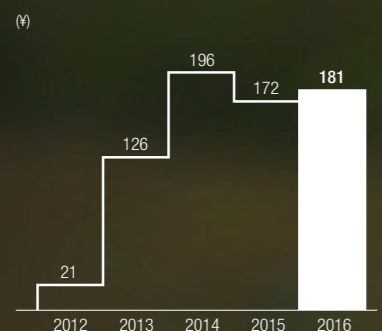


*Includes some forecast figures.

Net income per share

¥180.84

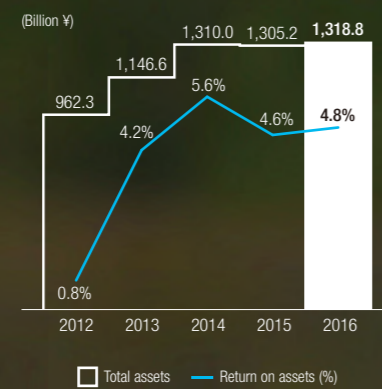
Rose from the previous year, due to the increase in profit attributable to owners of parent.



Total assets and return on assets

¥1,318.8 bil. / **4.8** %

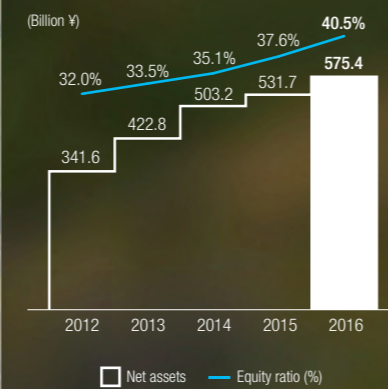
Increased ¥13.5 billion from the previous year, due to an increase in property, plant and equipment.



Net assets and equity ratio

¥575.4 bil. / **40.5** %

An increase in retained earnings led to a ¥43.7 billion increase in net assets and a 2.9 percentage-point improvement in the shareholders' equity ratio from the previous fiscal year-end.



Achievement of unified certification

93 %

We have been working toward global environmental ISO 14001 unified certification at Group companies in Japan and overseas since 2012. The program has been expanded to 44 companies, mainly manufacturing companies in Japan, Asia, Europe, the United States, and South America, and as of the end of 2016, unified certification had been obtained by 41 companies.



Local managers at overseas locations

60 % 2018 target

We will recruit superior management personnel regardless of their nationality or place of birth, and aim to have local managers fill 60% of management positions at overseas subsidiaries by 2018.



Women in management positions

vs. 2014 level **3** times 2025 target

To promote the participation of women, we have set out and are pursuing a goal of doubling the number of female managers from the 2014 level by 2020, and tripling the 2014 level by 2025.

